

LEVELING UP LITERACY - Ordering Instructions

BID REFERENCE: RFP #22-02-05

You **do not** need to provide a quote from the vendor when referencing this bid using Federal Funds and General Funds.
 In the description, **only** provide the **ISBN (Manufacturer) # and the Description/Title** as it is provided on the ordering instructions.
 For non-bid items, create a separate requisition. When using Federal Funds, (2) quotes and the Quote Form is required.

As of May 01, 2023

Commodity Code: 300-010
 Account Code: 6325
 Comments Section: RFP #22-02-05

Buyer: Emily Deska
 Expires: 4/30/2025

Awarded Vendor	Vendor #	Contact Information	Shelf/Catalog Discount	Shipping
Heinemann	#00006001	Lori Lampert bidnotices@heinemann.com - (603) 431-7894	Y	5% shipping for this contract
Textbook Warehouse	#24000742	James Adams sales@textbookwarehouse - (800) 796-9152	Y	FREE
Booksource	#70003587	Jennifer Held service@booksource.com - (800) 444-0435	Y	FREE standard shipping on all orders over \$150; \$9.99 for orders \$150 or less
Okapi	#35001309	Bill Eastman info@myokapi.com - (866) 652-7436	Y	Invoice value \$100 and under – a flat charge of \$10.00 applies Invoice value between \$100 and \$999 – 10% of invoice value is charged Invoice value between \$1000 and \$9999 – 8% of invoice value is charged Invoice value greater than \$9999

	Description/Title	Manufacturer	Manufacturer #	Unit Price
1	Units of Study in Opinion, Information, and Narrative Writing, Grade K with Trade Pack	Heinemann	9780325089539	\$239.00
2	Units of Study in Opinion, Information, and Narrative Writing, Grade 1 with Trade Pack	Heinemann	9780325089546	\$239.00
3	Units of Study in Opinion, Information, and Narrative Writing, Grade 2 with Trade Pack	Heinemann	9780325089553	\$239.00
4	Units of Study in Opinion, Information, and Narrative Writing, Grade 3 with Trade Pack	Heinemann	9780325089560	\$239.00
5	Units of Study in Opinion, Information, and Narrative Writing, Grade 4 with Trade Pack	Heinemann	9780325089577	\$239.00
6	Units of Study in Opinion, Information, and Narrative Writing, Grade 5 with Trade Pack	Heinemann	9780325089584	\$239.00
7	Units of Study in Argument, Information, and Narrative Writing, Grade 6	Heinemann	9780325047140	\$175.00
8	Show and Tell: From Labels to Pattern Books, Grade K	Heinemann	9780325105826	\$35.95
9	How-To Guide for Nonfiction Writing, Grade 2	Heinemann	9780325089010	\$35.95
10	Units of Study for Teaching Reading with Trade Books, Grade K	Heinemann	9780325074641	\$310.00
11	Units of Study for Teaching Reading with Trade Books, Grade 1	Heinemann	9780325074658	\$310.00
12	Units of Study for Teaching Reading with Trade Books, Grade 2	Heinemann	9780325074665	\$310.00
13	Units of Study for Teaching Reading with Trade Books, Grade 3	Heinemann	9780325074672	\$310.00
14	Units of Study for Teaching Reading with Trade Books, Grade 4	Heinemann	9780325074689	\$310.00
15	Units of Study for Teaching Reading with Trade Books, Grade 5	Heinemann	9780325074696	\$310.00
16	A Guide to the Reading Workshop, Middle School Grades	Heinemann	9780325097251	\$24.95
17	Tapping the Power of Nonfiction Writing with Trade Books	Heinemann	9780325099224	\$48.95
18	Historical Fiction Book Clubs (no Trade Books)	Heinemann	9780325099064	\$35.95
19	Deep Study of Character (no Trade Books)	Heinemann	9780325097237	\$35.95

	Description/Title	Manufacturer	Manufacturer #	Unit Price
20	Mystery: Foundational Skills in Disguise with Trade Pack, Grade 3	Heinemann	9780325089003	\$47.95
21	Word Detectives: Strategies for Using High-Frequency Words and for Decoding with Trade Pack, Grade 1	Heinemann	9780325088969	\$59.95
22	Up the Ladder Units: Accessing Grades 3–6 Writing Units of Study	Heinemann	9780325096582	\$95.00
23	Up the Ladder Reading: Fiction and Nonfiction Bundle with Trade Packs	Heinemann	9780325118062	\$95.00
24	Units of Study in Phonics, Grade K Bundle with Resource Pack Contact Purchasing to Order	Heinemann	9780325110697	\$345.00
25	Units of Study in Phonics, Grade 1 Bundle with Resource Pack	Heinemann	9780325110790	\$345.00
26	Units of Study in Phonics, Grade 2 Bundle with Resource Pack	Heinemann	9780325109282	\$345.00
27	Classroom Libraries Level A Shelf, Kindergarten	Heinemann	9780325090467	\$545.00
28	Classroom Libraries Level B Shelf, Kindergarten	Heinemann	9780325090474	\$720.00
29	Classroom Libraries Level C Shelf, Kindergarten	Heinemann	9780325090481	\$740.00
30	Classroom Libraries Level D Shelf, Kindergarten	Heinemann	9780325090498	\$685.00
31	Classroom Libraries Level E Shelf, Kindergarten	Heinemann	9780325090504	\$620.00
32	Classroom Libraries Level F Shelf, Kindergarten	Heinemann	9780325090511	\$375.00
33	Kindergarten Classroom Library Set, Concept Books	Heinemann	9780325090528	\$165.00
34	Classroom Libraries Essentials Shelf Grade K Additional	Heinemann	9780325090160	\$140.00
35	Classroom Libraries Emergent Storybooks Shelf Grade K	Heinemann	9780325090535	\$405.00
36	Classroom Libraries Read-Aloud Shelf, Kindergarten	Heinemann	9780325090542	\$260.00
37	Classroom Libraries Shared Reading Shelf, Kindergarten	Heinemann	9780325090559	\$435.00
38	TCRWP Classroom Library, Kindergarten	Heinemann	9780325089171	\$4,985.00

	Description/Title	Manufacturer	Manufacturer #	Unit Price
39	TCRWP Classroom Library, Grade 1 Below Benchmark	Heinemann	9780325089188	\$4,445.00
40	Classroom Library Level C Shelf, Gr. 1	Heinemann	9780325090566	\$325.00
41	Classroom Library Level D Shelf, Gr. 1	Heinemann	9780325090573	\$480.00
42	Classroom Library Level E Shelf, Gr. 1	Heinemann	9780325090580	\$500.00
43	Classroom Library Level F Shelf, Gr. 1	Heinemann	9780325090597	\$490.00
44	Classroom Library Level G Shelf, Gr. 1	Heinemann	9780325090603	\$375.00
45	Classroom Library Level H Shelf, Gr. 1	Heinemann	9780325090610	\$450.00
46	Classroom Library Level I Shelf, Gr. 1	Heinemann	9780325090627	\$430.00
47	Classroom Library Level J Shelf, Gr. 1	Heinemann	9780325090634	\$215.00
48	Classroom Library Level K Shelf, Gr. 1	Heinemann	9780325090641	\$170.00
49	Classroom Library Level L Shelf, Gr. 1	Heinemann	9780325090658	\$245.00
50	Classroom Library Series Books Shelf (Levels I-L), Gr. 1	Heinemann	9780325090665	\$300.00
51	Classroom Library Read-Aloud Shelf, Gr. 1	Heinemann	9780325090672	\$215.00
52	Classroom Library Shared Reading Shelf, Gr. 1	Heinemann	9780325090689	\$330.00
53	TCRWP Classroom Library, Grade 1	Heinemann	9780325089195	\$4,585.00
54	TCRWP Classroom Library, Grade 2 Below Benchmark	Heinemann	9780325089201	\$4,360.00
55	Classroom Library Level G Shelf, Gr. 2	Heinemann	9780325090825	\$350.00
56	Classroom Library Level H Shelf, Gr. 2	Heinemann	9780325090832	\$435.00
57	Classroom Library Level I Shelf, Gr. 2	Heinemann	9780325090849	\$265.00

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58	Classroom Library Level J Shelf, Gr. 2	Heinemann	9780325090856	\$240.00
59	Classroom Library Level K Shelf, Gr. 2	Heinemann	9780325090863	\$285.00
60	Classroom Library Level L Shelf, Gr. 2	Heinemann	9780325090870	\$400.00
61	Classroom Library Level M Shelf, Gr. 2	Heinemann	9780325090887	\$350.00
62	Classroom Library Level N Shelf, Gr. 2	Heinemann	9780325090894	\$225.00
63	Classroom Library Series Books Shelf (Levels I-N), Gr. 2	Heinemann	9780325090900	\$975.00
64	Classroom Library Read-Aloud Shelf, Gr. 2	Heinemann	9780325090924	\$215.00
65	Classroom Library Shared Reading Shelf, Gr. 2	Heinemann	9780325090931	\$220.00
66	TCRWP Classroom Library, Grade 2	Heinemann	9780325089218	\$4,130.00
67	TCRWP Classroom Library, Grade 3, Below Benchmark	Heinemann	9780325089225	\$3,890.00
68	Classroom Library Animals Shelf, Gr. 3	Heinemann	9780325091068	\$465.00
69	Classroom Library Biography Shelf, Gr. 3	Heinemann	9780325091075	\$455.00
70	Classroom Library High-Interest Fiction Shelf, Gr. 3	Heinemann	9780325091082	\$1,100.00
71	Classroom Library High-Interest Nonfict. Shelf, Gr. 3	Heinemann	9780325091099	\$820.00
72	Classroom Library Mystery Shelf, Gr. 3	Heinemann	9780325091105	\$450.00
73	Classroom Library Fairy Tale Shelf, Gr. 3	Heinemann	9780325090238	\$415.00
74	Classroom Library Geography & World Cultures Shelf, Gr. 3	Heinemann	9780325091136	\$280.00
75	Classroom Library Picture Book Shelf, Gr. 3	Heinemann	9780325091112	\$285.00
76	TCRWP Classroom Library, Grade 3	Heinemann	9780325089232	\$3,740.00

	Description/Title	Manufacturer	Manufacturer #	Unit Price
77	TCRWP Classroom Library, Grade 4, Below benchmark	Heinemann	9780325089249	\$4,385.00
78	Classroom Library Animals Shelf, Gr. 4	Heinemann	9780325091228	\$520.00
79	Classroom Library Biography Shelf, Gr. 4	Heinemann	9780325091235	\$505.00
80	Classroom Library High-Interest Fiction Shelf, Gr. 4	Heinemann	9780325091259	\$1,525.00
81	Classroom Library High-Interest Nonfiction Shelf, Gr. 4	Heinemann	9780325091273	\$1,400.00
82	Classroom Library Historical Fiction Shelf, Gr. 4	Heinemann	9780325091266	\$305.00
83	Classroom Library Mystery Shelf, Gr. 4	Heinemann	9780325091280	\$200.00
84	Classroom Library Extreme Weather and Natural Disasters Shelf, Gr. 4	Heinemann	9780325090290	\$520.00
85	Classroom Library Extreme Weather and Natural Disasters Shelf, Gr. 4 Below Benchmark	Heinemann	9780325090306	\$170.00
86	TCRWP Classroom Library, Grade 4	Heinemann	9780325089256	\$5,545.00
87	Complete Kindergarten Spanish Language Classroom Library	Booksource	SP-GRK 21	\$1,864.74
88	Complete Grade 1 Spanish Language Classroom Library	Booksource	SP-GR1 21	\$1,507.64
89	Complete Grade 2 Spanish Language Classroom Library	Booksource	SP-GR2 21	\$1,765.96
90	Complete Grade 3 Spanish Language Classroom Library	Booksource	SP-GR3 21	\$1,738.32
91	Complete Grade 4 Spanish Language Classroom Library	Booksource	SP-GR4 21	\$1,809.77
92	Complete Grade 5 Spanish Language Classroom Library	Booksource	SP-GR5 21	\$1,829.83
93	TCRWP Classroom Library, Grade 5, Below Benchmark	Heinemann	9780325089263	\$4,270.00
94	Classroom Library Fantasy/Science Fiction Shelf, Gr. 5	Heinemann	9780325091426	\$955.00
95	Classroom Library Fantasy/Science Fiction Shelf, Gr. 5 Below Benchmark	Heinemann	9780325091518	\$610.00

	Description/Title	Manufacturer	Manufacturer #	Unit Price
96	Classroom Library Animals Shelf, Gr. 5	Heinemann	9780325091402	\$705.00
97	Classroom Library Animals Shelf, Gr. 5 Below Benchmark	Heinemann	9780325091495	\$455.00
98	Classroom Library Biography Shelf, Gr. 5	Heinemann	9780325091419	\$615.00
99	Classroom Library Biography Shelf, Gr. 5 Below Benchmark	Heinemann	9780325091501	\$400.00
100	Classroom Library Fantasy/Science Fiction Shelf, Gr. 5	Heinemann	9780325091426	\$955.00
101	Classroom Library Fantasy/Science Fiction Shelf, Gr. 5 Below Benchmark	Heinemann	9780325091518	\$610.00
102	Classroom Library High-Interest Fiction Shelf, Gr. 5	Heinemann	9780325091433	\$1,600.00
103	Classroom Library High-Interest Fiction Shelf, Gr. 5 Below Benchmark	Heinemann	9780325091525	\$1,230.00
104	Classroom Library High-Interest Nonfiction Shelf, Gr. 5	Heinemann	9780325091457	\$1,200.00
105	Classroom Library High-Interest Nonfiction Shelf, Gr. 5 Below Benchmark	Heinemann	9780325091549	\$815.00
106	Classroom Library Mystery Shelf, Gr. 5	Heinemann	9780325091464	\$180.00
107	Classroom Library Picture Book Shelf, Gr. 5	Heinemann	9780325091471	\$280.00
108	Classroom Library Poetry Shelf, Grade 4, Below Benchmark	Heinemann	9780325091396	\$130.00
109	Classroom Library Poetry Shelf, Gr. 5	Heinemann	9780325091488	\$140.00
110	TCRWP Classroom Library, Grade 5	Heinemann	9780325089270	\$6,085.00
111	TCRWP Classroom Library, Grade 6, Below Benchmark	Heinemann	9780325089287	\$3,735.00
112	Classroom Libraries Adventure Shelf, Grade 6 On Level	Heinemann	9780325091587	\$350.00
113	Classroom Libraries Adventure Shelf Grade 6 Below Benchmark	Heinemann	9780325091655	\$330.00
114	Classroom Library Fantasy and Dystopia Shelf, Gr. 6	Heinemann	9780325091600	\$510.00

	Description/Title	Manufacturer	Manufacturer #	Unit Price
115	Classroom Library Fantasy and Dystopia Shelf, Gr. 6 Below Benchmark	Heinemann	9780325091679	\$465.00
116	Classroom Library Biography Shelf, Gr. 6	Heinemann	9780325091594	\$290.00
117	Classroom Library Biography Shelf, Gr. 6 Below Benchmark	Heinemann	9780325091662	\$445.00
118	Classroom Library High-Interest Fiction Shelf, Gr. 6	Heinemann	9780325091617	\$1,680.00
119	Classroom Library High-Interest Fiction Shelf, Gr. 6 Below Benchmark	Heinemann	9780325091686	\$1,695.00
120	Classroom Library High-Interest Nonfiction Shelf, Gr. 6	Heinemann	9780325091631	\$945.00
121	Classroom Library High-Interest Nonfiction Shelf, Gr. 6 Below Benchmark	Heinemann	9780325091709	\$380.00
122	TCRWP Classroom Library, Grade 6	Heinemann	9780325089294	\$4,800.00
123	Classroom Library Series Books KLMN	Heinemann	9780325135045	\$250.00
124	Classroom Library Set, Series Books, Levels O-R	Heinemann	9780325132563	\$85.00
125	Classroom Library Set, More Series Books, Levels K-N	Heinemann	9780325135052	\$240.00
126	Classroom Library Set, More Series Books, Levels O-R	Heinemann	9780325132570	\$125.00
127	Classroom Library Set, High-Leverage Series Books, Levels I-J	Heinemann	9780325109947	\$205.00
128	Classroom Library Set, High-Leverage Series Books, Levels K-M	Heinemann	9780325109954	\$470.00
129	Classroom Library Set, High-Leverage Series Books, Levels N-Q	Heinemann	9780325109961	\$990.00
130	Classroom Library Character Book Clubs Shelf, Gr. 3	Heinemann	9780325090214	\$255.00
131	Classroom Library Character Book Clubs Shelf, Gr. 3 Below Benchmark	Heinemann	9780325090221	\$280.00
132	Classroom Library Historical Fiction Book Clubs, Gr. 3	Heinemann	9780325090245	\$445.00
133	Classroom Library Historical Fiction Book Clubs Shelf, Gr. 4-5	Heinemann	9780325090313	\$570.00

	Description/Title	Manufacturer	Manufacturer #	Unit Price
134	Classroom Library The American Revolution Shelf, Gr. 4-5	Heinemann	9780325090351	\$410.00
135	Classroom Library Civil Rights Shelf, Gr. 4-5	Heinemann	9780325090368	\$365.00
136	Classroom Library Government Shelf, Gr. 4-5	Heinemann	9780325090375	\$275.00
137	Classroom Library Fantasy Book Clubs Shelf, Gr. 4-5 DUPLICATE	Heinemann	9780325090382	\$420.00
138	Classroom Library Fantasy Book Clubs Shelf, Gr. 4-6 Below Benchmark DUPLICATE	Heinemann	9780325090399	\$420.00
139	Classroom Library Interpretation Book Clubs Shelf, Gr. 4-6	Heinemann	9780325090405	\$375.00
140	Classroom Library Westward Expansion Shelf, Gr. 4-6	Heinemann	9780325090412	\$385.00
141	Classroom Library Literary Nonfiction Book Clubs Shelf, Gr. 6-8	Heinemann	9780325109107	\$505.00
142	Classroom Library Literary Nonfiction Book Clubs Shelf, Gr. 6-8 Below Benchmark	Heinemann	9780325109183	\$535.00
143	Classroom Library Historical Fiction Book Clubs Shelf, Gr. 4-5	Heinemann	9780325090313	\$570.00
144	Classroom Library Fantasy Book Clubs Shelf, gr. 4-5	Heinemann	9780325090382	\$420.00
145	Classroom Library Fantasy Book Clubs Shelf, Gr. 4-5 Below Benchmark	Heinemann	9780325090399	\$420.00
146	Classroom Libraries Noniction Book Clubs Shelf Grades 6-8	Heinemann	9780325090436	\$605.00
147	Classroom Libraries Noniction Book Clubs Shelf Grades 6-8 Below Benchmark.	Heinemann	9780325099804	\$295.00
148	Classroom Libraries On Benchmark Social Issues Book Clubs Shelf Grades 6-8	Heinemann	9780325099842	\$585.00
149	Classroom Libraries Below Benchmark Social Issues Books Clubs Shelf Grades 6-8	Heinemann	9780325099859	\$505.00
150	Classroom Libraries On Benchmark Historical Fiction Book Club Shelf Grades 6-8	Heinemann	9780325099811	\$560.00
151	Classroom Libraries Below Benchmark Historical Fiction Book Club Shelf Grades 6-8	Heinemann	9780325099828	\$570.00
152	Bilingual Guided Reading Paired Texts, Level A-B	Okapi Educational Publishing	NEW OK-DLEE1018 OLD OK-DHEE1018	\$3,970.00

	Description/Title	Manufacturer	Manufacturer #	Unit Price
153	Bilingual Guided Reading Paired Texts, Level C-D	Okapi Educational Publishing	NEW OK-DLEM2000 OLD OK-DHEM2000	\$3,030.00
154	Bilingual Guided Reading Paired Texts, Level E-F	Okapi Educational Publishing	NEW OK-DLEA3000 OLD OK-DHEA3000	\$3,030.00
155	Bilingual Guided Reading Paired Texts, Level G-H	Okapi Educational Publishing	NEW OK-DLTR4000 OLD OK-DHTR4000	\$3,030.00
156	Bilingual Guided Reading Paired Texts, Level I-J	Okapi Educational Publishing	NEW OK-DLEF5000 OLD OK-DHEF5000	\$3,450.00
157	Bilingual Guided Reading Paired Texts, Level N-P	Okapi Educational Publishing	NEW OK-DLFP7019 OLD OK-DHFP7019	\$4,980.00
158	Bilingual Guided Reading Paired Texts, Level Q-S	Okapi Educational Publishing	NEW OK-DLAF8020 OLD OK-DHAF8020	\$3,640.00
159	Bilingual Guided Reading Paired Texts, Level T-V	Okapi Educational Publishing	NEW OK-DLAF9020 OLD OK-DHAF9020	\$3,640.00
160	5th Grade Complete Spanish Library	Booksource	SPGR521	\$1,829.83
161	6th Grade Complete Spanish Library	Booksource	SPGR621	\$1,286.41
162	5th Grade Multi-Cultural Infusion Library	Booksource	SL5DIV21	\$356.15
163	6th Grade Multi-Cultural Infusion Library	Booksource	SL6DIV22	\$421.37
164	Guided Reading Collection, Kindergarten	Heinemann	9780325108049	\$6,950.00
165	Guided Reading Collection, Grade 1	Heinemann	9780325108056	\$6,950.00
166	Guided Reading Collection, Grade 2	Heinemann	9780325108063	\$6,950.00
167	Guided Reading Collection, Grade 3	Heinemann	9780325108117	\$6,950.00
168	Guided Reading Collection, Grade 4	Heinemann	9780325112107	\$6,250.00
169	Guided Reading Collection, Grade 5	Heinemann	9780325112114	\$5,950.00
170	Guided Reading Collection, Grade 6	Heinemann	9780325112121	\$5,250.00
171	Guided Reading, Responsive Teaching Across the Grades, Second Edition	Heinemann	9780325086842	\$47.25

	Description/Title	Manufacturer	Manufacturer #	Unit Price
172	Literacy Continuum	Heinemann	NEW 9780325136288 OLD 9780325060781	\$65.63
173	Benchmark Assessment System 1, 3rd Edition	Heinemann	NEW 9780325137186 OLD 9780325077697	\$450.00
174	Benchmark Assessment System 2, 3rd Edition	Heinemann	NEW 9780325137193 OLD 9780325077703	\$450.00
175	Fountas & Pinnell Classroom Interactive Read-Aloud Collection, Grade K	Heinemann	9780325098296	\$1,160.00
176	Fountas & Pinnell Classroom Interactive Read-Aloud Collection, Grade 1	Heinemann	9780325098302	\$1,160.00
177	Fountas & Pinnell Classroom Interactive Read-Aloud Collection, Grade 2	Heinemann	9780325098319	\$1,160.00
178	Fountas & Pinnell Classroom Interactive Read-Aloud Collection, Grade 3	Heinemann	9780325108131	\$1,225.00
179	Fountas & Pinnell Classroom Interactive Read-Aloud Collection, Grade 4	Heinemann	9780325112138	\$1,600.00
180	Fountas & Pinnell Classroom Interactive Read-Aloud Collection, Grade 5	Heinemann	9780325112145	\$1,600.00
181	Fountas & Pinnell Classroom Interactive Read-Aloud Collection, Grade 6	Heinemann	9780325112152	\$1,600.00
182	Fountas & Pinnell Classroom Shared Reading Collection, Grade K	Heinemann	9780325097848	\$3,825.00
183	Fountas & Pinnell Classroom Shared Reading Collection, Grade 1	Heinemann	9780325097824	\$3,825.00
184	Fountas & Pinnell Classroom Shared Reading Collection, Grade 2	Heinemann	9780325097831	\$1,760.00
185	Kindergarten Phonics and Word Study System	Heinemann	NEW 9780325143986 OLD 9780325105475	\$425.00
186	First Grade Phonics and Word Study System	Heinemann	NEW 9780325144016 OLD 9780325105505	\$470.00
187	Second Grade Phonics and Word Study System	Heinemann	NEW 9780325144047 OLD 9780325076836	\$470.00
188	Third Grade Phonics and Word Study System	Heinemann	NEW 9780325144078 OLD 9780325076843	\$470.00
189	Fourth Grade Phonics and Word Study System	Heinemann	NEW 9780325144092 OLD 9780325048024	\$470.00
190	Fifth Grade Phonics and Word Study System	Heinemann	9780325048031	\$470.00

	Description/Title	Manufacturer	Manufacturer #	Unit Price
191	Sixth Grade Phonics and Word Study System	Heinemann	9780325110929	\$470.00
192	Notice & Note	Heinemann	9780325046938	\$27.13
193	Reading Nonfiction	Heinemann	9780325050805	\$28.88
194	Guide to Teaching Word Study	Textbook Warehouse	9780135204917	\$46.18
195	The Reading Strategies	Heinemann	NEW 9780325132679 OLD 9780325074337	\$34.13
196	The Writing Strategies	Heinemann	9780325078229	\$34.13
197	A Teacher's Guide to Writing Conferences	Heinemann	9780325099187	\$18.38
198	A Teacher's Guide to Reading Conferences	Heinemann	9780325099156	\$18.38