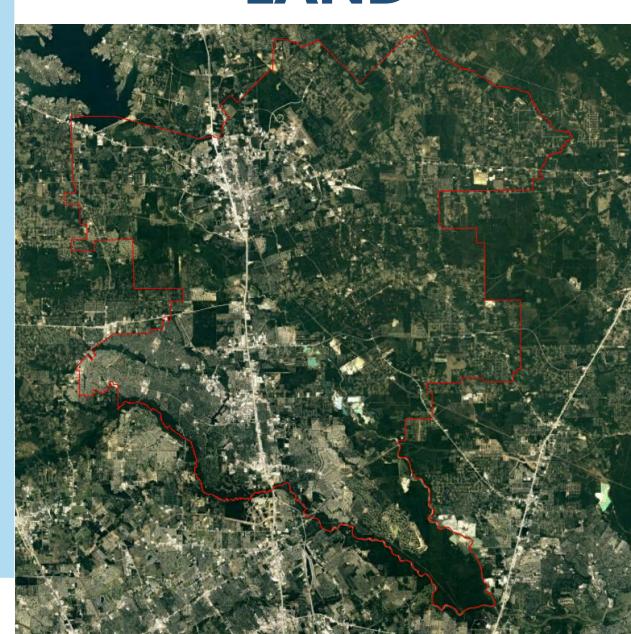
# NING COMMING C CONROE ISI

### **LAND**



### Land Pricing in 2023



#### Costs

- Location, Location
- Range of Developed Costs
  - \$4.00 \$8.00/sf (and rising)
    - At \$4.00/sf an acre would cost \$174,240
    - At \$8.00/sf an acre would cost \$348,480

### Land Purchased by the Acre or Square Foot

1 Acre = 43,560 Square Feet

### **Table Activity**

Please No Using Google or Chat GPT



How many acres do you think exist in a football field?

## What factors Into choosing school sites?



- Demographic projections for future growth in the area
- A developer's amenability to selling land sufficient in size to meet the needs of a potential campus
- Cost
- Availability of utilities
- Roadway access
- Drainage and detention needs
- Consideration of future known District building sites for campuses

### **Land Area**



### How much land is needed for a school site?

Elementary/Intermediate School

 $\sim$ 20 acres +/- ( $\sim$ 871,200 square feet)

Junior High School

 $\sim$ 40 acres +/- ( $\sim$ 1,742,400 square feet)

High School

 $\sim$ 80 acres +/- ( $\sim$ 3,484,800 square feet)

### Timeline for Purchase



### **Lengthy Process – Typically 12-18 months**

#### Availability v. Geographical Need

- Where is growth? What is Available (Single Parcel or Combination of Parcels)
- Negotiation With Board Authorization Price per square foot
- Negotiation of Sale Contract
  - Site Layout (Test Fit Potential Buildings)
  - Access Easement Documentation
  - Deed Language
  - Restrictions Agreement(s)
  - Options Agreement
  - Development Agreement (Affects Ability and Timeline to Design CISD Projects)
  - Utilities Agreement (MUD)
  - Survey
  - Title Commitment Minerals History, Encumbrances, Ownership History
- Due Diligence/Feasibility
  - Environmental Investigation (Fault Study, Hazardous Materials, Antiquities, Site History)
  - Geotechnical Investigation (Soil Analysis)
  - Wetlands and Hydrology Study
  - Traffic Impact Analysis
  - Title Objections Resolution
- Closing

### District Land Inventory



Land Area	Potential Type of School Utilized on the Property
Mavera Subdivision	Elementary/Intermediate Site
Artavia Subdivision	Elementary/Intermediate Site
McCaleb Road	Elementary/Intermediate Site
Excellence Avenue	High School Site
1485 Near 242 (72 acres)	Future High School Site

### Land Contracted

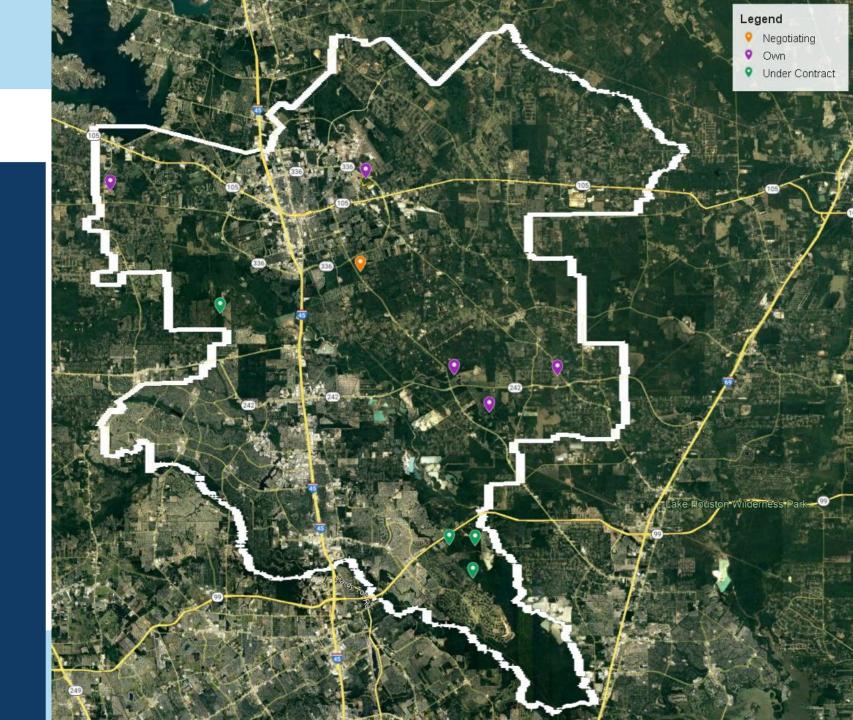
**Total Committed** \$36M



Land Area	Potential Type of School Utilized on the Property
Old Conroe Rd – 20 acres	Elem/Inter Site
Woodson's Reserve – 39 acres	JHS/9 <sup>th</sup> Grade Site
Woodson's Reserve – 18 acres	Elem/Inter Site
Woodson's Reserve – 16.5 acres	Elem/Inter Site
1314 Near 336 South – 86 acres	Junior HS Site

### District Land Inventory





### Land Needs



Acres	Potential Type of School
20	Elementary/Intermediate Site
20	Elementary/Intermediate Site
20	Elementary/Intermediate Site
40	Junior HS Site
40	Junior HS Site
40	Junior HS Site
80	High School Site
40-80	High School Site

### **Takeaways**

- Suitable land for school construction in Conroe ISD is becoming difficult to acquire
- Prices are escalating quickly



### Questions

