







2017-2018

Budget Presentation

August 15, 2017
Public Hearing



FINANCIAL HIGHLIGHTS 2016 - 2017

- I. Unassigned General Fund Balance equals 28% of the Budget @ 8/31/16
- II. Budget Presentation & CAFR Awards from ASBO (Over 22 Years) & GFOA (17 Years)
- III. Financial Integrity Rating System of Texas (FIRST) Superior Rating for year ended August 31, 2016
- IV. Clean Audit from Weaver
- V. Transparency Stars Traditional Finances , Debt Obligations, and Contracts & Procurement.
- VI. 5 Star rating by the 2017 Texas Smart Schools. Based on the 2015-2016 fiscal year. One of only 3 ISD's to receive a 5-Star rating all 7 years.
- VII. Lowest Tax Rate (\$1.28) compared to our Area Peer Group
- VIII. Surplus Fund Balance of \$33 M used to assist in Capital Projects program without issuing New Debt



TXSmartSchools

Five Star Recipients



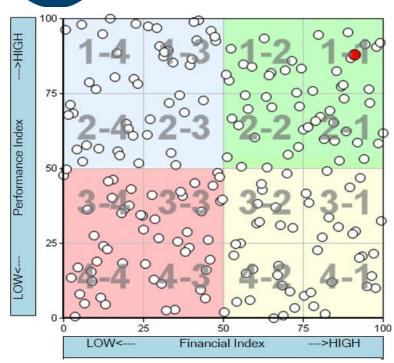
Seven Consecutive Years Conroe

Cypress-Fairbanks Friendswood





2016 ERG Position



1-1 Districts

Hurst-Euless-Bedford

Everman

Cypress-Fairbanks

Richardson

Conroe

Socorro

Pearland

Galena Park

Carrollton-Farmers Branch

United

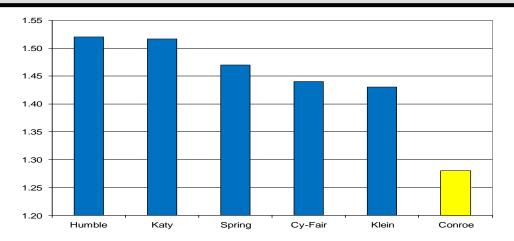
Grand Prairie

Houston



2016 – 2017 Combined Tax Rate Comparison With Area School Districts

2016-2017 Tax Rate Comparison

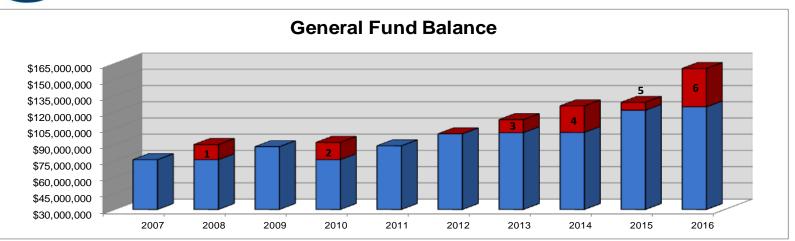


| | Fiscal Year 2016-2017 | | | | | |
|-----------------------|-----------------------|----------|--------------|--|--|--|
| District | Total Rate | General | Debt Service | | | |
| | | | | | | |
| Humble | 1.52000 | 1.170000 | 0.35000 | | | |
| Katy | 1.51660 | 1.126600 | 0.39000 | | | |
| Spring | 1.46996 | 1.040000 | 0.42996 | | | |
| Cy-Fair | 1.44000 | 1.040000 | 0.40000 | | | |
| Klein | 1.43000 | 1.040000 | 0.39000 | | | |
| Peer Average Tax Rate | 1.4753 | 1.0833 | 0.3920 | | | |
| Conroe Tax Rate | 1.2800 | 1.0400 | 0.2400 | | | |

Fig. 1 Vac. 2016 2017



General Fund Balance



- 1. \$14 M used to build Bonnie Wilkinson Elementary
- 2. \$16 M used for Construction projects and Safety & Technology needs
- 3. \$12 M used to cover life cycle and safety needs & the health fund
- 4. \$24.5M used for ORHS 9th grade, life cycle & the health fund
- 5. \$7.3 M used for TWHS girls locker room addition & the health fund
- 6. \$33.3 M Capital Project & the health fund



2017-2018 Budget Objectives

- 1. Meet the needs for the 2017-2018 school year
- 2. Provide a competitive raise for all, and additional salary adjustments for identified areas
- 3. Preserve funding for the 2018-2019 budget (opening new high school and intermediate school)



Attendance Data

Last Nine Fiscal Years, Current Year, & One Year Projection

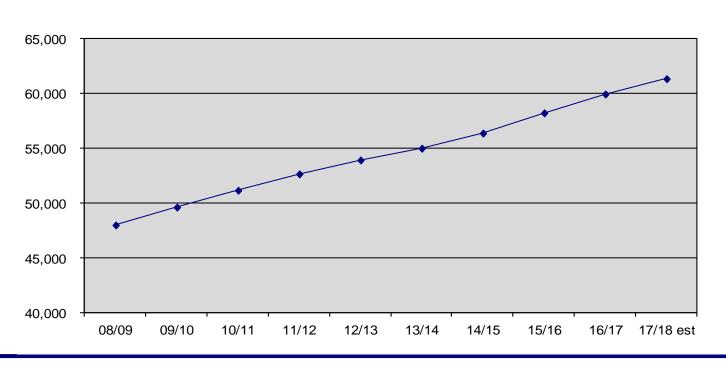
Average Enrollment Growth Per Year 1,536

Average ADA Growth Per Year 1,522 3.2%

| | Enrollr | ment | Average Daily Attendance | | | |
|-------------------|-------------------|--------|--------------------------|---------------------|------------|------------|
| Year | | Total | | | | |
| Ended | Actual | Yearly | ADA | Total Yearly | Percent | Percent of |
| 31-Aug | Enrollment | Change | Amount | Change | (Decrease) | Enrollment |
| 2008 | 46,524 | 2,064 | 43,305 | 2,367 | 5.8% | 93.08% |
| 2009 | 47,996 | 1,472 | 44,915 | 1,610 | 3.7% | 93.58% |
| 2010 | 49,629 | 1,633 | 46,275 | 1,360 | 3.0% | 93.24% |
| 2011 | 51,170 | 1,541 | 47,888 | 1,613 | 3.5% | 93.59% |
| 2012 | 52,664 | 1,494 | 49,498 | 1,610 | 3.4% | 93.99% |
| 2013 | 53,934 | 1,270 | 50,465 | 967 | 2.0% | 93.57% |
| 2014 | 55,009 | 1,075 | 51,830 | 1,365 | 2.7% | 94.22% |
| 2015 | 56,363 | 1,354 | 53,165 | 1,335 | 2.6% | 94.33% |
| 2016 | 58,239 | 1,876 | 55,147 | 1,982 | 3.7% | 94.69% |
| 2017 | 59,960 | 1,721 | 56,653 | 1,506 | 2.7% | 94.48% |
| *2018 | 61,360 | 1,400 | 57,678 | 1,025 | 1.8% | 94.00% |
| | | | | | | |
| en Year verage | | 1,536 | | 1,522 | 3.2% | 93.89% |
| * BASED ON | I PROJECTED FIGUR | RES | | | | |



Enrollment Trend





Certified Property Values

Last 10 yr Average Increase 7.43%

| Tax | Certified | Change in Certified Value | | |
|------|------------------|---------------------------|--------|--|
| Year | Value | \$ | % | |
| 2017 | \$33,799,892,825 | 1,376,594,502 | 4.25% | |
| 2016 | 32,423,298,323 | 2,582,889,266 | 8.66% | |
| 2015 | 29,840,409,057 | 2,911,859,001 | 10.81% | |
| 2014 | 26,928,550,056 | 3,019,678,901 | 12.63% | |
| 2013 | 23,908,871,155 | 1,831,798,239 | 8.30% | |
| 2012 | 22,077,072,916 | 1,086,730,457 | 5.18% | |
| 2011 | 20,990,342,459 | 717,354,839 | 3.54% | |
| 2010 | 20,272,987,620 | 558,807,212 | 2.83% | |
| 2009 | 19,714,180,408 | 1,358,634,446 | 7.40% | |
| 2008 | 18,355,545,962 | 1,768,563,478 | 10.66% | |



2017-2018 Funding Estimate

| Tax Revenue Increase (4.25% AV G | rowth) | \$ | 23.2 M |
|--|----------------------------|----|----------------|
| State Revenue: 1,400 Student Growth SB 1 Increase Austin Yield 8.66% AV Growth 2016-2017 | \$ 11.5 M 7.5 (25.7) | ľ | |
| Net State Revenue Decrease | | | (6.7) M |
| Investment Income TRS On Behalf | | | 1.7 M 1.5 M |
| Total Estimated Available Funding | | \$ | 19.7 M |



Approved 2017-2018
Teacher
Hiring
Schedule

\$1,125 Raise with targeted equity adjustment.

Conroe ISD

2017-18 New Hire Guide for Teachers, Librarians, and Nurses (RN)

Model 1: \$52,500 starting, 2.0% GPI

| Year of Experience | New Hire Salary |
|--------------------|-----------------|
| 0 | \$52,500 |
| 1 | \$52,700 |
| 2 | \$52,900 |
| 3 | \$53,100 |
| 4 | \$53,540 |
| 5 | \$53,920 |
| 6 | \$54,295 |
| 7 | \$54,520 |
| 8 | \$54,820 |
| 9 | \$55,120 |
| 10 | \$55,520 |
| 11 | \$56,020 |
| 12 | \$56,520 |
| 13 | \$57,020 |
| 14 | \$57,520 |
| 15 | \$58,020 |
| 16 | \$58,520 |
| 17 | \$59,020 |
| 18 | \$59,520 |
| 19 | \$60,020 |
| 20 | \$60,520 |
| 21 | \$61,120 |
| 22 | \$61,620 |
| 23 | \$62,120 |
| 24 | \$62,620 |
| 25+ | \$63,020 |



2017-2018 Salary Increase

| General Pay Increase 2% professional – 3% nonexempt staff (on the mid point) | \$ 7,258,609 |
|--|-----------------|
| Police and Auxiliary Pay Adjustments | 363,602 |
| Admin Support, Education & Business Adjustments | 162,262 |
| Instructional Support & Special Ed Adjustments | 200,844 |
| Bus driver beginning pay to \$16.00/hr. | 129,414 |
| Total Salary Increase | \$ 8,114,731 |



Personnel - Growth

| CAMPUS POSITIONS | Elementary | Intermediate | Junior High | High School | Grand Total | Т | otal Cost |
|--------------------------------------|------------|--------------|-------------|-------------|--------------------|----|-----------|
| Teachers | 20.17 | 14.00 | 12.50 | 30.83 | 77.50 | \$ | 4,674,800 |
| Special Education Teachers | 11.50 | 2.00 | 0.00 | 0.00 | 13.50 | | 810,000 |
| Contingency Teaching Positions | 11.00 | 3.00 | 0.00 | 0.00 | 14.00 | | 840,000 |
| Other Professionals | 2.00 | 0.00 | 0.00 | 1.00 | 3.00 | | 190,000 |
| Para-Professionals | 3.50 | 1.00 | 0.00 | (2.00) | 2.50 | | 56,000 |
| Special Education Para-Professionals | 12.00 | 0.00 | 0.00 | 0.00 | 12.00 | | 230,000 |
| Administrators | 3.00 | 0.00 | 0.00 | 0.00 | 3.00 | | 270,000 |
| Total | 63.17 | 20.00 | 12.50 | 29.83 | 125.50 | \$ | 7,070,800 |

| SUPPORT POSITIONS | Operations | District Support | Grand Total | Total Cost |
|--|------------|------------------|--------------------|--------------|
| Technology Canvas Support | - | 1.00 | 1.00 | \$ 60,000 |
| PreK Instructional Coach | - | 1.00 | 1.00 | 60,000 |
| District Interventional Reading Teachers | - | 2.00 | 2.00 | 120,000 |
| Special Education | - | 8.00 | 8.00 | 565,000 |
| Buyer-Purchasing | - | 1.00 | 1.00 | 40,000 |
| Police | 2.00 | - | 2.00 | 61,500 |
| Transportation | 15.00 | - | 15.00 | 250,000 |
| Custodial | 7.00 | - | 7.00 | 180,000 |
| Total | 24.00 | 13.00 | 37.00 | \$ 1,336,500 |

Total FTE Change Total Payroll Additions 162.50

\$ 8,407,300



Other Expense Detail

| MCAD Fees | \$ 300,000 |
|--|-----------------|
| TRS On-Behalf | 1,500,000 |
| District Contribution TRS Increase | 700,000 |
| Supplies-Campus Growth | 200,000 |
| Utilities New Campus & Increase cost | 350,000 |
| Technology Mobile Device Manager & Web Accessibility | 95,000 |
| Fuel – Transportation, Police and Maintenance | 150,000 |
| Life Cycle, Insurance & Other | 830,000 |
| Other Expense Increase | \$ 4,125,000 |



Projected Expenditure Budget Increase for 2017-2018

| Salary Increases | \$8,114,731 |
|------------------|-------------|
|------------------|-------------|

Additional Personnel 8,407,500

Payroll Budget Adjustment (3,000,000)

Other Expenses <u>4,125,000</u>

TOTAL \$ 17,647,231



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2017-2018 Proposed Budget

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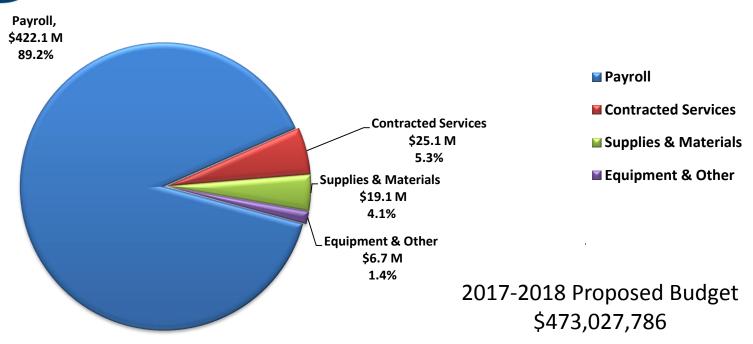
| Revenue |
|---------|
|---------|

| 16-17 Amended Revenue Budget | \$ | 453,344,811 |
|---|----|-------------|
| 17-18 Projected State Revenue Decrease (1,400 Student Growth) | | (6,714,711) |
| 17-18 Projected Local Revenue Increase | | 24,897,686 |
| 17-18 TRS On Behalf | | 1,500,000 |
| Projected 17-18 Revenue Budget | \$ | 473,027,786 |
| Expenditure | | |
| 16-17 Amended Expenditure Budget | \$ | 455,380,555 |
| Salary Increase | | 8,114,731 |
| Additional Personnel | | 8,407,500 |
| Payroll Budget Adjustment | 1 | (3,000,000) |
| Other Expenses | | 4,125,000 |
| Projected 17-18 Expenditure Budget | \$ | 473,027,786 |
| Difference | \$ | - |
| | 7 | |

\$ 17.6 M equals a 3.875 % Budget Increase



2017-2018 Proposed Budget Summary





| | | O | eneral perating Funds | Child Nutrition Funds | Debt Service Fund |
|--|--|-------|--|--|---|
| 2016 | S-17 Tax Rate | \$ | 1.0400 | | \$ 0.2400 |
| 2017 | Tax Rate Change 7-18 Proposed Tax Rate | \$ | 1.0400 | | \$ 0.2400 |
| Esti | mated Beginning Fund Balance | \$ 13 | 33,673,332 | \$ 3,124,569 | \$ 37,553,892 |
| Esti | nated Revenue | | | | |
| | Local Revenues State Funding Federal Revenue TRS In-Kind Funds Total | | 50,396,367 99,331,419 - 23,300,000 73,027,786 | 8,429,784 - 11,170,216 - 19,600,000 | 1,370,230 |
| Esti | mated Appropriations | | | | |
| 11 12 13 21 23 31 32 33 34 35 51 52 53 61 71 81 99 | Instructional Instructional Resources and Media Services Staff Development Instructional Administration School Administration Guidance and Counseling Attendance and Social Work Services Health Services Pupil Transportation Child Nutrition Co-Curricular Activities General Administration Plant Maintenance and Operation School Police Technology Community Service Debt Service Facilities Acquisition and Construction Other Intergovernmental Charges | 2 | 2,943,877 5,575,820 3,874,936 4,244,400 30,157,148 4,988,375 734,400 5,101,856 23,367,335 -0,695,430 8,420,865 16,016,170 6,206,639 6,682,435 18,100 -1 | 18,106,000 - - 1,494,000 - - - - - | -) - - - - 93,544,913 - - |
| | Total | 47 | 73,027,786 | 19,600,000 | 93,544,913 |
| Estimated Ending Fund Balance | | \$ 13 | 33,673,332 | \$ 3,124,569 | \$ 26,748,952 |



2017-2018 Proposed Tax Rate

| | Tax Rate 2016-2017 | Proposed Tax Rate 2017-2018 | Increase <decrease></decrease> | |
|-------|-----------------------|--------------------------------|-----------------------------------|--|
| M & O | \$1.04 | \$1.04 | \$0.00 | |
| Debt | \$0.24 | \$ 0.24 | \$0.00 | |
| Total | \$1.28 | \$1.28 | \$0.00 | |

The 2017-2018 Proposed Tax Rate of \$1.28 is 48¢ lower than 2005-2006 Tax Rate of \$1.76



Fund Balance Analysis

Objective: Maintain an Unassigned Fund Balance of 25% of the Annual Budget which is 3 months of expenses

Proposed 2017-2018 Budget = \$ 473 M

25% of Budget \$ 118.25 M

Estimated Unassigned Fund Balance @ 8-31-17 = \$ 128.3 M 27.1% of budget and (\$10.05M over our objective)



Proposal for Fund Balance Surplus

- Save the Surplus in the General Fund Balance to support the 2018-2019 budget. (opening new high school and intermediate school)
- Utilize the surplus to support capital projects, reduce bond debt requirements, and cover any unforeseen expenditures.

NOTE: The 2017 AV increase and enrollment growth will determine available budget funding for 2018-2019.



Pro-Forma 2018-2019 Budget

| Beginnin | \$473.04 | M | | | |
|---------------------|---|----|--------|------------|------------|
| Estimate | | | | | |
| | Local Revenue 5% AV growth | \$ | 14.60 | | |
| * | State Funding 1,400 growth | | (3.10) | | |
| | Total Revenue Increase | | | 11.50 | _ |
| Total Rev | \$484.54 | М | | | |
| | | | | | |
| Beginnin | g Expenditures | | | \$473.04 | M |
| Estimate | d Expenditure Increase | | | | |
| | 2.0 % Salary Increase per TASB | \$ | 8.50 | | |
| | Additional Personnel for Growth | | 8.70 | | |
| | New High School and Intermediate cost | | 5.50 | | |
| | Other expenses | | 2.00 | ı | |
| | Total Estimated Expenditure Increase | | | 24.70 | _ |
| Total Exp | \$497.74 | M | | | |
| Potential Shortfall | | | | \$ (13.20) | _ M |



Legislative Special Session Agenda

- 1. Sunset legislation
- 2. Teacher pay increase of \$1,000
- 3. Administrative flexibility in teacher hiring, firing and retention practices
- 4. School finance reform commission
- 5. School choice for special needs students
- 6. Property tax reform
- 7. Caps on state and local spending
- 8. Preventing cities from regulating what property owners do with trees on private land
- 9. Preventing local governments from changing rules midway through construction projects

- 10. Speeding up local government permitting process
- 11. Municipal annexation reform
- 12. Texting while driving preemption
- 13. Privacy
- 14. Prohibition of taxpayer dollars to collect union dues
- 15. Prohibition of taxpayer funding for abortion providers
- 16. Pro-life insurance reform
- 17. Strengthening abortion reporting requirements when health complications arise
- 18. Strengthening patient protections relating to do-not-resuscitate orders
- 19. Cracking down on mail-in ballot fraud
- 20. Extending maternal mortality task force