Conroe ISD Pay Systems Review

Amy Campbell June 6, 2023



TASB Pay Study Process

Data Collection

Pay data & processes

Kick-off discussions



Market Pay Review

Gather market data

Match common jobs

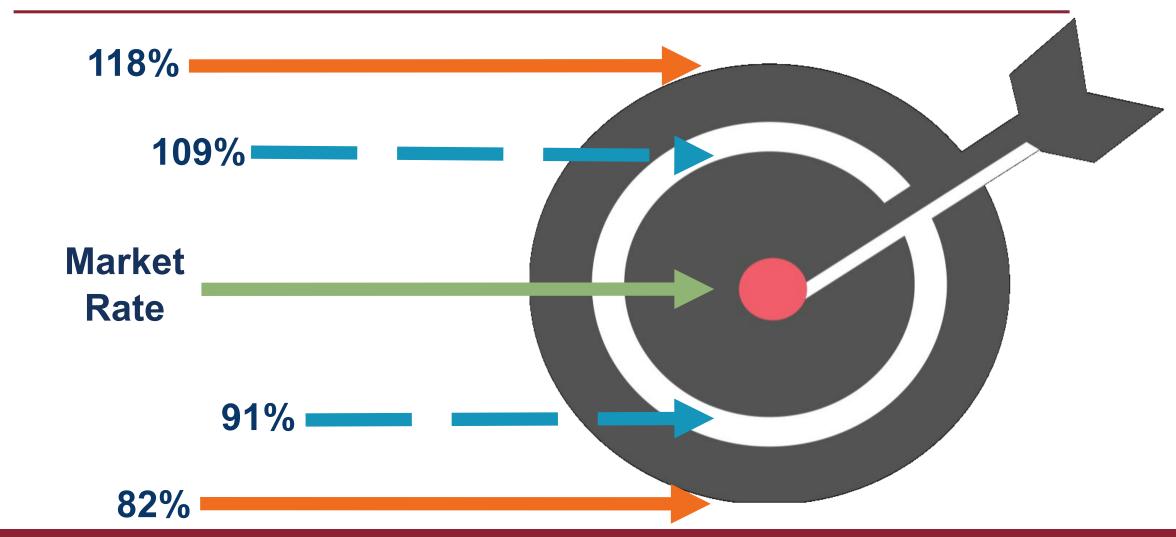


Build Models for Improvement

Align pay structures

Adjust employee pay

Market Pay Strategy



Market Districts

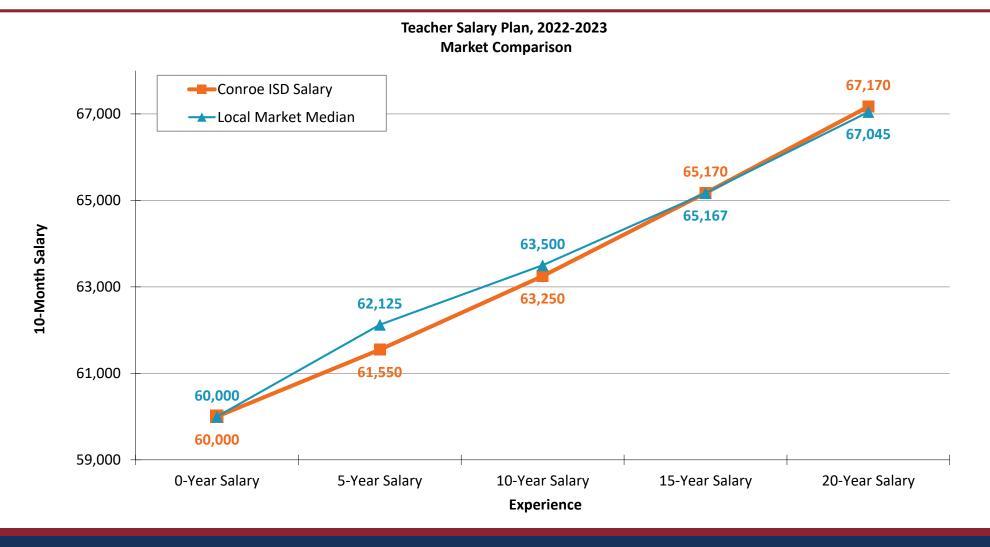
	District	ESC Region	Student Enrollment	Number of FTE	Teacher	Exempt & Nonexempt
1	Aldine ISD	04	62,008	8,804	Х	Х
2	Cleveland ISD	04	10,860	1,980	Х	Х
3	Cypress-Fairbanks ISD	04	11,307	18,706	Х	Х
4	Humble ISD	04	48,369	6,066	Х	Х
5	Katy ISD	04	92,681	13,271	Х	Х
6	Klein ISD	04	53,294	7,195	Х	Х
7	Magnolia ISD	06	13,658	1,712	Х	Х
8	Montgomery ISD	06	9,728	1,118	Х	Х
9	New Caney ISD	06	18,215	2,886	Х	Х
10	Spring Branch ISD	04	33,862	4,694	Х	Х
11	Spring ISD	04	33,537	5,186	**	
12	Tomball ISD	04	20,262	2,548	Х	Х
13	Willis ISD	06	8,432	1,039	Х	Х
	Conroe ISD	06	64,294	8,246	13	12

^{**} District did not participate in survey. Teacher schedules collected from the district.

Other Market Sources

- Statewide districts with enrollment of 50,000 or more for high-level administrators
- Economic Research Institute for Houston metro area
- CompAnalyst for Houston metro area

Teachers – Market Graph



Teachers – Market Salaries

	0 - Years	5 - Years	10 - Years	15 - Years	20 - Years	Average Salary
Conroe ISD Salary	\$60,000	\$61,550	\$63,250	\$65,170	\$67,170	\$64,379
Local Market Median	\$60,000	\$62,125	\$63,500	\$65,167	\$67,045	\$63,693
% Difference from Market	100%	99%	100%	100%	100%	101%
Difference from Market	\$0	(\$575)	(\$250)	\$3	\$126	\$686

Teachers – Market Stipends

Stipend	Conroe ISD	Median Stipend	Districts Reporting
General Master's Degree	\$1,800	\$1,000	10 of 12
Secondary Math		\$3,000	6 of 12
Secondary Science		\$3,000	6 of 12
Bilingual	\$4,500	\$4,500	12 of 12
Special Education Self-Contained	\$2,000	\$1,500	11 of 12

Exempt – Market Salaries

Pay Group	Employee Pay to Market	Pay Grade Midpoint to Market	Number of Benchmarks
Administrative Business	97%	100%	34
Administrative Education	103%	106%	40
Teacher Hiring Schedule (ROTC, Ag Teacher, etc.)	96%		5

Nonexempt – Market Salaries

Pay Group	Employee Pay to Market	Pay Grade Midpoint to Market	Pay Grade Minimum to Market	Number of Benchmarks
Administrative Support	101%	102%	101%	25
Instructional Support	99%	105%	104%	11
Auxiliary	105%	110%	112%	25
Police	100%	110%	104%	25

Implement pay structure adjustments

- Improved starting salaries
- Midpoints connected to market

Adopt a general pay increase (GPI) to maintain market position

- Model 1: 2.0% for all job groups
- Model 2: 3.0% for all job groups
- For teacher structure, GPI calculated as a percentage of market median salary
- For other pay groups, GPI calculated as a percentage of employee's pay grade midpoint

Implement additional adjustments to teacher hiring schedule to value teacher experience

Adjustments to teachers with 15 or more years of experience

Teacher Hiring Schedule – 2% Model

			2.0%				2023-2024
2022-2023	2022-2023		General			2023-2024	Proposed
Years of	New Hire		Pay	Additional		Years of	New Hire
Exp	Salary	+	Increase	+ Adjustment	=	Exp	Salary

								0	\rightarrow	\$61,000
0	\rightarrow	\$60,000	+	\$1,250	+	\$50	=	1		\$61,300
1		\$60,300	+	\$1,250	+	\$50	=	2		\$61,600
2		\$60,600	+	\$1,250	+	\$50	=	3		\$61,900
3		\$60,900	+	\$1,250	+	\$50	=	4		\$62,200
4		\$61,250	+	\$1,250	+		=	5		\$62,500
5		\$61,550	+	\$1,250	+		=	6		\$62,800
6		\$61,850	+	\$1,250	+		=	7		\$63,100
7		\$62,350	+	\$1,250	+		=	8		\$63,600
8		\$62,650	+	\$1,250	+		=	9		\$63,900
9		\$62,950	+	\$1,250	+		=	10		\$64,200
10		\$63,250	+	\$1,250	+		=	11		\$64,500
11		\$63,550	+	\$1,250	+		=	12		\$64,800
12		\$63,970	+	\$1,250	+		=	13		\$65,220
13		\$64,370	+	\$1,250	+		=	14		\$65,620
14		\$64,770	+	\$1,250	+	\$500	=	15		\$66,520
15		\$65,170	+	\$1,250	+	\$500	=	16		\$66,920

2022-2023 Years of Exp	2022-2023 New Hire Salary	+	2.0% General Pay Increase	+ /	Additional Adjustment	=	2023-2024 Years of Exp	2023-2024 Proposed New Hire Salary
16	\$65,570	+	\$1,250	+	\$500	=	17	\$67,320
17	\$65,970	+	\$1,250	+	\$500	=	18	\$67,720
18	\$66,370	+	\$1,250	+	\$500	=	19	\$68,120
19	\$66,770	+	\$1,250	+	\$750	=	20	\$68,770
20	\$67,170	+	\$1,250	+	\$750	=	21	\$69,170
21	\$67,570	+	\$1,250	+	\$750	=	22	\$69,570
22	\$68,070	+	\$1,250	+	\$750	=	23	\$70,070
23	\$68,570	+	\$1,250	+	\$750	=	24	\$70,570
24	\$69,070	+	\$1,250	+	\$1,000	=	25	\$71,320
25	\$69,570	+	\$1,250	+	\$1,000	=	26	\$71,820
26	\$70,170	+	\$1,250	+	\$1,000	=	27	\$72,420
27	\$70,670	+	\$1,250	+	\$1,000	=	28	\$72,920
28	\$71,170	+	\$1,250	+	\$1,000	=	29	\$73,420
29	\$71,670	+	\$1,250	+	\$1,250	=	30+	\$74,170
30+	\$72,070							

Teacher Hiring Schedule – 3% Model

			3.0%				2023-2024
2022-2023	2022-2023		General			2023-2024	Proposed
Years of	New Hire		Pay	Additional		Years of	New Hire
Ехр	Salary	+	Increase	+ Adjustment	=	Ехр	Salary

								0	\rightarrow	\$61,600
0	\rightarrow	\$60,000	+	\$1,900	+		=	1		\$61,900
1		\$60,300	+	\$1,900	+		=	2		\$62,200
2		\$60,600	+	\$1,900	+		=	3		\$62,500
3		\$60,900	+	\$1,900	+		=	4		\$62,800
4		\$61,250	+	\$1,900	+		=	5		\$63,150
5		\$61,550	+	\$1,900	+		=	6		\$63,450
6		\$61,850	+	\$1,900	+		=	7		\$63,750
7		\$62,350	+	\$1,900	+		=	8		\$64,250
8		\$62,650	+	\$1,900	+		=	9		\$64,550
9		\$62,950	+	\$1,900	+		=	10		\$64,850
10		\$63,250	+	\$1,900	+		=	11		\$65,150
11		\$63,550	+	\$1,900	+		=	12		\$65,450
12		\$63,970	+	\$1,900	+		=	13		\$65,870
13		\$64,370	+	\$1,900	+		=	14		\$66,270
14		\$64,770	+	\$1,900	+	\$500	=	15		\$67,170
15		\$65,170	+	\$1,900	+	\$500	=	16		\$67,570

2022-2023 Years of Exp	2022-2023 New Hire Salary	+	3.0% General Pay Increase	+	Additional Adjustment	=	2023-2024 Years of Exp	2023-2024 Proposed New Hire Salary
16	\$65,570	+	\$1,900	+	\$500	=	17	\$67,970
17	\$65,970	+	\$1,900	+	\$500	=	18	\$68,370
18	\$66,370	+	\$1,900	+	\$500	=	19	\$68,770
19	\$66,770	+	\$1,900	+	\$750	=	20	\$69,420
20	\$67,170	+	\$1,900	+	\$750	=	21	\$69,820
21	\$67,570	+	\$1,900	+	\$750	=	22	\$70,220
22	\$68,070	+	\$1,900	+	\$750	=	23	\$70,720
23	\$68,570	+	\$1,900	+	\$750	=	24	\$71,220
24	\$69,070	+	\$1,900	+	\$1,000	=	25	\$71,970
25	\$69,570	+	\$1,900	+	\$1,000	=	26	\$72,470
26	\$70,170	+	\$1,900	+	\$1,000	=	27	\$73,070
27	\$70,670	+	\$1,900	+	\$1,000	=	28	\$73,570
28	\$71,170	+	\$1,900	+	\$1,000	=	29	\$74,070
29	\$71,670	+	\$1,900	+	\$1,250	=	30+	\$74,820
30+	\$72,070							

Provide adjustments to address market differences and maintain equity

- Increase to 1 percent above minimum
- Strategic adjustments
- Teacher pay equity adjustments
- Placement scale adjustments

Cost - Model 1 (2.0%)

Pay Gro	oup	General Pay Increase	Adjustments	Estimated Total Increase
Teachers and Librarians		\$5,877,989	\$1,218,824	\$7,096,813
Administrative-Business		\$212,999	\$148,355	\$361,354
Administrative-Education	1	\$1,760,332	\$1,093,930	\$2,854,262
Administrative-Support		\$370,526	\$239,505	\$610,031
Instructional Support		\$432,401	\$270,424	\$702,825
Auxiliary		\$1,033,825	\$445,306	\$1,479,131
Police		\$120,317	\$45,523	\$165,840
	Total % of Current Costs	\$9,808,388 2.3%	\$3,461,867 0.8%	\$13,270,255 3.2%

Cost - Model 2 (3.0%)

Pay Group	General Pay Increase	Adjustments	Estimated Total Increase
Teachers and Librarians	\$8,934,767	\$1,192,603	\$10,127,370
Administrative-Business	\$319,671	\$127,999	\$447,670
Administrative-Education	\$2,640,868	\$945,341	\$3,586,209
Administrative-Support	\$553,877	\$159,423	\$713,300
Instructional Support	\$649,365	\$126,494	\$775,859
Auxiliary	\$1,552,284	\$170,849	\$1,723,133
Police	\$181,081	\$20,110	\$201,191
To the second of	otal \$14,831,913 osts 3.5%	\$2,742,819 0.7%	\$17,574,732 4.2%

Cost for Additional Adjustments to Teacher Hiring Schedule

Pay Group	Adjustments
2.0% Model Additional Costs	\$1,268,351
3.0% Model Additional Costs	\$1,232,530

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