## Conroe ISD Pay Systems Review

Amy Campbell
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## TASB Pay Study Process

## Data Collection

Pay data \& processes Kick-off discussions

Market Pay Review
Gather market data
Match common jobs

## Build Models for Improvement

Align pay structures
Adjust employee pay

## Market Pay Strategy



## Market Districts

|  | District | ESC <br> Region | Student Enrollment | Number of FTE | Teacher | Exempt \& Nonexempt |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Aldine ISD | 04 | 62,008 | 8,804 | X | X |
| 2 | Cleveland ISD | 04 | 10,860 | 1,980 | X | X |
| 3 | Cypress-Fairbanks ISD | 04 | 11,307 | 18,706 | X | X |
| 4 | Humble ISD | 04 | 48,369 | 6,066 | X | X |
| 5 | Katy ISD | 04 | 92,681 | 13,271 | X | X |
| 6 | Klein ISD | 04 | 53,294 | 7,195 | X | X |
| 7 | Magnolia ISD | 06 | 13,658 | 1,712 | $X$ | X |
| 8 | Montgomery ISD | 06 | 9,728 | 1,118 | X | X |
| 9 | New Caney ISD | 06 | 18,215 | 2,886 | X | X |
| 10 | Spring Branch ISD | 04 | 33,862 | 4,694 | X | X |
| 11 | Spring ISD | 04 | 33,537 | 5,186 | ** |  |
| 12 | Tomball ISD | 04 | 20,262 | 2,548 | X | X |
| 13 | Willis ISD | 06 | 8,432 | 1,039 | X | X |
| Conroe ISD 06 64,294 8,246 13 12 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

** District did not participate in survey. Teacher schedules collected from the district.

## Other Market Sources

- Statewide districts with enrollment of 50,000 or more for high-level administrators
- Economic Research Institute for Houston metro area
- CompAnalyst for Houston metro area


## Teachers - Market Graph

Teacher Salary Plan, 2022-2023
Market Comparison


## Teachers - Market Salaries

|  | $0-$ Years | $5-$ Years | $10-$ Years | 15 - Years | 20 - Years | Average <br> Salary |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Conroe ISD Salary | $\$ 60,000$ | $\$ 61,550$ | $\$ 63,250$ | $\$ 65,170$ | $\$ 67,170$ | $\$ 64,379$ |
| Local Market Median | $\$ 60,000$ | $\$ 62,125$ | $\$ 63,500$ | $\$ 65,167$ | $\$ 67,045$ | $\$ 63,693$ |
| \% Difference from <br> Market | $100 \%$ | $99 \%$ | $100 \%$ | $100 \%$ | $100 \%$ | $101 \%$ |
| Difference from Market | $\$ 0$ | $(\$ 575)$ | $(\$ 250)$ | $\$ 3$ | $\$ 126$ | $\$ 686$ |

## Teachers - Market Stipends

| Stipend | Conroe ISD | Median Stipend | Districts <br> Reporting |
| :--- | :---: | :---: | :---: |
| General Master's Degree | $\$ 1,800$ | $\$ 1,000$ | 10 of 12 |
| Secondary Math | -- | $\$ 3,000$ | 6 of 12 |
| Secondary Science | -- | $\$ 3,000$ | 6 of 12 |
| Bilingual | $\$ 4,500$ | $\$ 4,500$ | 12 of 12 |
| Special Education Self-Contained | $\$ 2,000$ | $\$ 1,500$ | 11 of 12 |

## Exempt - Market Salaries

| Pay Group | Employee Pay <br> to Market | Pay Grade <br> Midpoint to <br> Market | Number of <br> Benchmarks |
| :--- | :---: | :---: | :---: |
| Administrative Business | $97 \%$ | $100 \%$ | 34 |
| Administrative Education | $103 \%$ | $106 \%$ | 40 |
| Teacher Hiring Schedule <br> (ROTC, $\mathbf{A g}$ Teacher, etc.) | $96 \%$ | -- | 5 |

## Nonexempt - Market Salaries

| Pay Group | Employee Pay <br> to Market | Pay Grade <br> Midpoint to <br> Market | Pay Grade <br> Minimum to <br> Market | Number of <br> Benchmarks |
| :--- | :---: | :---: | :---: | :---: |
| Administrative Support | $101 \%$ | $102 \%$ | $101 \%$ | 25 |
| Instructional Support | $99 \%$ | $105 \%$ | $104 \%$ | 11 |
| Auxiliary | $105 \%$ | $110 \%$ | $112 \%$ | 25 |
| Police | $100 \%$ | $110 \%$ | $104 \%$ | 25 |

## Recommendation 1

Implement pay structure adjustments

- Improved starting salaries
- Midpoints connected to market


## Recommendation 2

Adopt a general pay increase (GPI) to maintain market position

- Model 1: 2.0\% for all job groups
- Model 2: 3.0\% for all job groups
- For teacher structure, GPI calculated as a percentage of market median salary
- For other pay groups, GPI calculated as a percentage of employee's pay grade midpoint


## Recommendation 3

Implement additional adjustments to teacher hiring schedule to value teacher experience

- Adjustments to teachers with 15 or more years of experience


## Teacher Hiring Schedule - 2\% Model

| 2.0\% |  |  |  |  |  |  | 2023-2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022-2023 | 2022-2023 |  | General |  |  | 2023-2024 | Proposed |
| Years of | New Hire |  | Pay | Additional |  | Years of | New Hire |
| Exp | Salary | + | Increase | + Adjustment | = | Exp | Salary |


|  | 2.0\% |  |  |  | 2023-2024 |  | 2023-2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2022-2023 | 2022-2023 |  | General |  |  |  | Proposed |
| Years of | New Hire |  | Pay | Additional |  | Years of | New Hire |
| Exp | Salary | + | Increase | + Adjustment | = | Exp | Salary |


|  |  |  |  |  |  |  |  | 0 | $\rightarrow$ | \$61,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | $\rightarrow$ | \$60,000 | + | \$1,250 | + | \$50 | = | 1 |  | \$61,300 |
| 1 |  | \$60,300 | + | \$1,250 | $+$ | \$50 | $=$ | 2 |  | \$61,600 |
| 2 |  | \$60,600 | + | \$1,250 | + | \$50 | = | 3 |  | \$61,900 |
| 3 |  | \$60,900 | + | \$1,250 | + | \$50 | = | 4 |  | \$62,200 |
| 4 |  | \$61,250 | + | \$1,250 | + |  | $=$ | 5 |  | \$62,500 |
| 5 |  | \$61,550 | + | \$1,250 | + |  | = | 6 |  | \$62,800 |
| 6 |  | \$61,850 | + | \$1,250 | + |  | = | 7 |  | \$63,100 |
| 7 |  | \$62,350 | + | \$1,250 | + |  | = | 8 |  | \$63,600 |
| 8 |  | \$62,650 | + | \$1,250 | + |  | = | 9 |  | \$63,900 |
| 9 |  | \$62,950 | + | \$1,250 | + |  | = | 10 |  | \$64,200 |
| 10 |  | \$63,250 | + | \$1,250 | + |  | $=$ | 11 |  | \$64,500 |
| 11 |  | \$63,550 | + | \$1,250 | + |  | = | 12 |  | \$64,800 |
| 12 |  | \$63,970 | + | \$1,250 | + |  | = | 13 |  | \$65,220 |
| 13 |  | \$64,370 | + | \$1,250 | + |  | = | 14 |  | \$65,620 |
| 14 |  | \$64,770 | + | \$1,250 | + | \$500 | = | 15 |  | \$66,520 |
| 15 |  | \$65,170 | + | \$1,250 | + | \$500 | = | 16 |  | \$66,920 |


| 16 | $\$ 65,570+\$ 1,250+\$ 500$ | $=$ | 17 | $\$ 67,320$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 17 | $\$ 65,970+\$ 1,250+\$ \$ 00$ | $=$ | 18 | $\$ 67,720$ |  |  |
| 18 | $\$ 66,370+\$ 1,250+$ | $\$ 500$ | $=$ | 19 | $\$ 68,120$ |  |
| 19 | $\$ 66,770+\$ 1,250+$ | $\$ 750$ | $=$ | 20 | $\$ 68,770$ |  |
| 20 | $\$ 67,170+\$ 1,250+$ | $\$ 750$ | $=$ | 21 | $\$ 69,170$ |  |
| 21 | $\$ 67,570+\$ 1,250+\$ 750$ | $=$ | 22 | $\$ 69,570$ |  |  |
| 22 | $\$ 68,070+\$ 1,250+\$ 750$ | $=$ | 23 | $\$ 70,070$ |  |  |
| 23 | $\$ 68,570+\$ 1,250+\$ 750$ | $=$ | 24 | $\$ 70,570$ |  |  |
| 24 | $\$ 69,070+\$ 1,250+\$ 1,000$ | $=$ | 25 | $\$ 71,320$ |  |  |
| 25 | $\$ 69,570+\$ 1,250+\$ 1,000$ | $=$ | 26 | $\$ 71,820$ |  |  |
| 26 | $\$ 70,170+\$ 1,250+\$ 1,000$ | $=$ | 27 | $\$ 72,420$ |  |  |
| 27 | $\$ 70,670+\$ 1,250+\$ 1,000$ | $=$ | 28 | $\$ 72,920$ |  |  |
| 28 | $\$ 71,170+\$ 1,250+\$ 1,000$ | $=$ | 29 | $\$ 73,420$ |  |  |
| 29 | $\$ 71,670+\$ 1,250+\$ 1,250$ | $=$ | $30+$ | $\$ 74,170$ |  |  |
| $30+$ | $\$ 72,070$ |  |  |  |  |  |

## Teacher Hiring Schedule - 3\% Model

| $\begin{gathered} \text { 2022-2023 } \\ \text { Years of } \\ \text { Exp } \\ \hline \end{gathered}$ | 2022-2023 <br> New Hire Salary | + | 3.0\% General Pay Increase | Additional <br> + Adjustment | $=$ | $\begin{gathered} 2023-2024 \\ \text { Years of } \\ \text { Exp } \\ \hline \end{gathered}$ |  | 2023-2024 <br> Proposed <br> New Hire Salary | $\begin{gathered} \text { 2022-2023 } \\ \text { Years of } \\ \text { Exp } \\ \hline \end{gathered}$ | 2022-2023 <br> New Hire Salary | + | 3.0\% <br> General Pay Increase |  | Additional Adjustment | = | 2023-2024 <br> Years of Exp | 2023-2024 <br> Proposed <br> New Hire <br> Salary |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | 0 |  | \$61,600 |  |  |  |  |  |  |  |  |  |
| $0 \rightarrow$ | \$60,000 | + | \$1,900 | + | $=$ | 1 |  | \$61,900 | 16 | \$65,570 | $+$ | \$1,900 | $+$ | \$500 |  | 17 | \$67,970 |
| 1 | \$60,300 | + | \$1,900 | + | = | 2 |  | \$62,200 | 17 | \$65,970 | $+$ | \$1,900 | $+$ | \$500 | = | 18 | \$68,370 |
| 2 | \$60,600 | + | \$1,900 | + | $=$ | 3 |  | \$62,500 | 18 | \$66,370 | $+$ | \$1,900 | $+$ | \$500 | = | 19 | \$68,770 |
| 3 | \$60,900 | + | \$1,900 | + | = | 4 |  | \$62,800 | 19 | \$66,770 | $+$ | \$1,900 | $+$ | \$750 | = | 20 | \$69,420 |
| 4 | \$61,250 | + | \$1,900 | + | = | 5 |  | \$63,150 | 20 | \$67,170 | + | \$1,900 | $+$ | \$750 | = | 21 | \$69,820 |
| 5 | \$61,550 | $+$ | \$1,900 | $+$ | = | 6 |  | \$63,450 | 21 | \$67,570 | + | \$1,900 | $+$ | \$750 | = | 22 | \$70,220 |
| 6 | \$61,850 | $+$ | \$1,900 | + | = | 7 |  | \$63,750 | 22 | \$68,070 | $+$ | \$1,900 | $+$ | \$750 | = | 23 | \$70,720 |
| 7 | \$62,350 | $+$ | \$1,900 | $+$ | $=$ | 8 |  | \$64,250 | 23 | \$68,570 | + | \$1,900 | $+$ | \$750 | = | 24 | \$71,220 |
| 8 | \$62,650 | $+$ | \$1,900 | + | = | 9 |  | \$64,550 | 24 | \$69,070 | + | \$1,900 | + | \$1,000 | = | 25 | \$71,970 |
| 9 | \$62,950 | $+$ | \$1,900 | $+$ | = | 10 |  | \$64,850 | 25 | \$69,570 | + | \$1,900 | + | \$1,000 | = | 26 | \$72,470 |
| 10 | \$63,250 | $+$ | \$1,900 | + | $=$ | 11 |  | \$65,150 |  |  |  |  |  |  |  |  |  |
| 11 | \$63,550 | $+$ | \$1,900 | + | = | 12 |  | \$65,450 | 26 | \$70,170 | + | \$1,900 | + | \$1,000 | = | 27 | \$73,070 |
| 12 | \$63,970 | + | \$1,900 | + | $=$ | 13 |  | \$65,870 | 27 | \$70,670 | + | \$1,900 | $+$ | \$1,000 | = | 28 | \$73,570 |
| 13 | \$64,370 | + | \$1,900 | + | = | 14 |  | \$66,270 | 28 | \$71,170 | + | \$1,900 | $+$ | \$1,000 | = | 29 | \$74,070 |
| 14 | \$64,770 | + | \$1,900 | + \$500 | $=$ | 15 |  | \$67,170 | 29 | \$71,670 | + | \$1,900 | + | \$1,250 | = | 30+ | \$74,820 |
| 15 | \$65,170 | $+$ | \$1,900 | + \$500 | $=$ | 16 |  | \$67,570 | 30+ | \$72,070 |  |  |  |  |  |  |  |

## Recommendation 4

Provide adjustments to address market differences and maintain equity

- Increase to 1 percent above minimum
- Strategic adjustments
- Teacher pay equity adjustments
- Placement scale adjustments


## Cost - Model 1 (2.0\%)



## Cost - Model 2 (3.0\%)

| Pay Group | General Pay Increase | Adjustments | Estimated Total Increase |
| :---: | :---: | :---: | :---: |
| Teachers and Librarians | \$8,934,767 | \$1,192,603 | \$10,127,370 |
| Administrative-Business | \$319,671 | \$127,999 | \$447,670 |
| Administrative-Education | \$2,640,868 | \$945,341 | \$3,586,209 |
| Administrative-Support | \$553,877 | \$159,423 | \$713,300 |
| Instructional Support | \$649,365 | \$126,494 | \$775,859 |
| Auxiliary | \$1,552,284 | \$170,849 | \$1,723,133 |
| Police | \$181,081 | \$20,110 | \$201,191 |
| Total | \$14,831,913 | \$2,742,819 | \$17,574,732 |
| \% of Current Costs | 3.5\% | 0.7\% | 4.2\% |

## Cost for Additional Adjustments to Teacher Hiring Schedule



## Amy Campbell, Director of HR Services 800.580.7782 hrservices@tasb.org

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